





Contents

06	A different type of business school
07	UTS rankings
80	Master of Business Administration
10	Professional Accounting
12	Behavioural Economics
14	Business Analytics
16	Finance
18	Financial Analysis
20	Marketing
22	Management
24	Human Resource Management
26	Strategic Supply Chain Management
28	Social Impact and Not-for-Profit Management
30	Event Management
32	Sport Management
34	How to apply

Connect with Us

f UTS Business

UTS_Business

O UTS_Business

in UTS Business School

business.int@uts.edu.au

Acknowledgement of Country

UTS acknowledges the Gadigal People of the Eora Nation, the Boorooberongal people of the Dharug Nation, the Bidiagal people and the Gamaygal people upon whose ancestral lands our university stands. We would also like to pay respect to the Elders both past and present, acknowledging them as the traditional custodians of knowledge for these lands.

A different type of business school

The world is in unprecedented change, including changing expectations of business schools and businesses. The latter have realised they are expected to take a more central role in addressing critical social, environmental, political and economic issues.

WE HAVE GOT THE RIGHT CONNECTIONS

We work closely with leading practitioners and organisations to blend academic rigour with real-world application. Live case studies, guest lectures and collaborative projects will bring your academic learning to real life. Our dedicated UTS Careers Business Internships team will provide you with career preparation training and support, and will encourage you to undertake an internship or work integrated learning experience.

LOCATED IN THE HEART OF SYDNEY'S TECH CENTRAL

Study in the biggest technology hub in Australia and make meaningful connections.

AN EXPERIENTIAL APPROACH

Our collaborative learning environments and innovative teaching approaches have been designed to encourage participation.

FLEXIBILITY THAT FITS YOU

Study is important, but so is life outside the classroom. We offer both day or evening classes. Study how you like, when you like, with extended access to UTS spaces and facilities.

LET'S GET ENTREPRENEURIAL

UTS Startups is the largest start-up community in Australia. We support students to be entrepreneurs throughout their journeys.





UTS 360 virtual campus tour tour.uts.edu.au

UTS rankings + accreditations

Here is why you should choose us

#1

for Supply Chain Management in Australia

> QS Business Master's Rankings 2024

#88

university in the world

QS World University Rankings 2025 #4

in Australia for positive impact

Times Higher Education Impact Ranking 2024

#2

for Marketing in Australia

QS Business Master's Rankings 2024 #89

in the world for management

QS Business Master's Rankings 2024 #5

in graduate employability in Australia

QS Graduate Employability Rankings 2022

#1

Australia's young uni

Times Higher Education Young University Rankings 2024

WE ARE ACCREDITED

We are one of just a handful of business schools to be accredited by the Association to Advance Collegiate Schools of Business – the highest standard of achievement in our field. Our EQUIS accreditation reflects excellence in business education and research. It recognises our strong practice-based focus and commitment to social impact, placing it among the top 1% of business schools worldwide. We've also received industry accreditation across all the major fields of business. When you study with us, you know your course ticks all the boxes.





Master of Business Administration

About

The UTS MBA is a two-year on campus full-time degree with two intakes per year (Autumn and Spring sessions).

It can also be completed in four years of part-time study.

It gives you time and space to build a really solid and broad foundation of general business skills, before capping that with your preferred specialisations.

This experiential program is designed to extend strategic thinking, knowledge and capabilities for young professionals seeking a career change or advancing into managerial roles.

Our guaranteed diverse cohorts mean that you will not only learn from us but also from each other, while building your networks.

You will realise this by studying in a state of the art and award-winning business school building in the central business district, a short walk from public transports and Sydney's landmarks.

What you will learn

Our practice-based program is also about flexibility, where you can tailor an MBA to suit your needs. It features a core of six subjects that introduce you to key managerial and business concepts. You then have access to a range of majors and sub majors to suit your learning goals.

Moreover, strategy is at the heart of our MBA, and this comes together in your final capstone strategy-making subject.

UTS MBA Career Elevate

The UTS MBA Career Elevate program provides tailored career support to realise your full career potential, and experience solving real industry problems while expanding your network.

You will have the opportunity to complete an internship and engage in social justice-focused volunteering and leadership during the course.

UTS Careers will support you throughout the course to achieve your aspirations. UTS MBA graduates emerge as well-rounded professionals who are able to combine strategic thinking with their functional skills to make great business decisions.

PROGRAM OPTIONS AND STRUCTURE

Master of Business Administration

16
Subjects
96CP

Core
Subjects
36CP

10
Options
60CP

Options can be taken in one of three ways: as one major (six subjects, 36 credit points) and one sub-major or electives (four subjects, 24 credit points), as two sub-majors (24 credit points for each sub-major) and two electives (12 credit points), or as one sub-major (four subjects, 24 credit points), plus six mixed electives (36 credit points).

The subject sequence is indicative only. Students may choose to vary the sequence to suit their needs providing any prerequisites are met.

More information see: mba.uts.edu.au



JAMES WAKEFIELD CA Associate Professor and MBA Program Director

"The world organisations operate in is undergoing profound, rapid and complex change, with society placing high importance on the social impact and ethical leadership of organisations.

In this changing world, UTS MBA students benefit through learning in an experiential and hands-on environment from academics and industry professionals at the forefront of research and practice in business. We recognise that the aspirations of each student are different, and our program applies a flexible and consultative approach to enable each MBA student to tailor their learning progressively throughout their studies."



VANI GIRDHAR MBA alumna / Investment Analyst at DragonflyEnviro Capital

"The UTS MBA program was instrumental in my transition from a fintech company to a competitive venture capital industry, with a specific focus on climate tech. UTS' stellar reputation and comprehensive curriculum provided the perfect platform to achieve this career shift.

A key strength of the program was its tailored approach. Professors played a crucial role in helping me choose my major and sub-majors, ensuring that the projects I undertook were aligned with my career objectives. This personalised guidance was pivotal in developing the necessary skills and knowledge for my desired field. Furthermore, UTS' commitment to climate change and sustainability was evident through its networking events and guest speakers from the climate tech industry.

Allowing me to broaden my professional network and gain valuable insights from industry experts. Grateful to UTS for making this overwhelming journey a smooth transition."

Core S	ıbjects	Master
21880	Leading People and Change	•
22800	Understanding Accounting and Financial Reports ¹	•
24834	Marketing Decision Making	•
25799	Finance for Managers	•
23709	Economics for Management	•
21715	Strategic Management	•

Footnotes: 1. Students who apply to ICAA, IPA or CPA Australia membership on completion of the Professional Accounting major and Professional Accounting Extension must complete subject 22747 Accounting for Managerial Decisions in place of 22800 Understanding Accounting and Financial Reports.

Major (36 credit points)

A major generally consists of 6 subjects, each 6 credit points

Business Law Information Technology Professional Accounting
Digital Finance International Business Project Management
Finance Management Technology Management
Financial Analysis Marketing

Human Resource Management Operations and Supply Chain

Sub-Major (24 credit points)

A sub-major generally consists of 4 subjects, each 6 credit points.

See online for a complete list of options across key business and management disciplines.

Electives

Postgraduate elective subjects offered by the Business School or by other Faculties.

Professional Accounting

About

The Master of Professional Accounting is for students with business experience who want to reskill or upskill in accounting. The course will equip you with the requisite knowledge in accounting and the role accounting plays to support business activities and managerial decision-making.

It is also internationally recognized with the prospect for overseas employment being enhanced: Certified Practising Accountant Australia (CPAA), Chartered Accountants of Australia and New Zealand (CAANZ), Chartered Institute of Management Accountants (CIMA), Association of Chartered Certified Accountants (ACCA), and Institute of Public Accountants (IPA).

The course may be completed in one-and-a-half years of full-time study or three years of part-time study; with classes being offered over three teaching periods each year (Autumn, Spring and Summer sessions - not all subjects are available in the latter).

What you will learn

In addition to providing a professionally recognised qualification, the course comprises a mix of accounting, finance, legal and economics subjects which collectively deliver a range of business skills and knowledge that are essential for employment in today's dynamic environment.

Moreover, the UTS Accounting Department has close ties with industry and this program has been built in consultation with them. It aligns with what professional accreditation bodies believe accountants should know.

The course has 12 core subjects, with a majority accountingfocused. It comprises of two law subjects, one economics subject and one finance subject.

For the students choosing the Extension option, there are a number of electives to select, including forensic accounting, international accounting, ethics and governance.

The comprehensive nature of this degree means that it is considered an excellent preparation for the examinations to gain the Chartered Accountant (CA) or Chartered Practising Accountant (CPA) credentials.

PROGRAM OPTIONS AND STRUCTURE Master of Professional Accounting 12 Subjects 72CP More information see: uts.edu.au/course/c04238 Master of Professional Accounting (Extension) 16 Subjects 96CP 12 Core Subjects 72CP 4 Electives 24CP

More information see: uts edu au/course/c04237













CHHOR KIMHONG Master of Professional Accounting alumnus Head of Credit Audit Unit at Advanced Bank Of Asia Ltd. (ABA Bank)

"Advancing in the field of accounting has always been a cornerstone of my career growth plan. Enrolling in the UTS Master of Professional Accounting has made this ambition a reality.

The program has been instrumental in deepening my understanding of the complex world of accounting, bridging the gap between theoretical knowledge and practical experience. The meticulously designed curriculum covered all the essentials of accounting and finance. The challenging classes pushed me to think critically and step outside my comfort zone. The instructors, with their extensive professional experience and academic backgrounds, were always available to guide us through the complexities of the subject matter."

Core S	ubjects	Master	Extension
22747	Accounting for Managerial Decisions	•	•
25742	Financial Management	•	•
79708	Contemporary Business Law	•	•
23706	Economics for Management	•	•
22748	Financial Reporting and Analysis	•	•
22753	Cost Management and Analysis	•	•
22705	Management Planning and Control	•	•
22754	Corporate Accounting	•	•
22803	Quantitative Skills in Accounting and Finance	•	•
22730	Auditing and Assurance Services	•	•
22743	Business Analysis and Valuation	•	•
77938	Introduction to Taxation Law	•	•

Electives in Extension

 $For complete \ list of \ electives \ available \ in \ this \ program \ see \ \ \textbf{https://handbook.uts.edu.au/directory/cbk92110.html}$

Behavioural Economics

About

This program introduces you to behavioural economics, a field that brings together psychology and economics to better describe and predict what people will do. Behavioural economics takes the methodology of economic theory beyond the standard economic assumptions of rationality and self-interest to consider the trade-offs people make when forming what may well be imperfect decisions in complex environments.

Its insights can be used in a wide range of settings, including financial decision making, health decisions, education decisions and in addressing environmental issues.

It is useful across various fields such as consulting, human resource management, marketing and product design. People with training in this domain are increasingly in demand across business and policymaking.

The course is offered on a one-and-a-half-year full-time study or a three-year part-time study basis. Subjects are taught in a combination of self-guided learning, online seminars and face-to-face classes.

What you will learn

The program provides students from diverse professional backgrounds with a thorough understanding of the principles of behavioural economics and its application in the real world.

It starts by ensuring you have a solid foundation in standard economic theory, before moving on to behavioural economics. You will learn how this combination of economic theory and psychological insight can be used to analyse a wide range of situations and behaviours in different decision-making environments.

Our graduates go onto the workforce equipped with an in-depth understanding of how individuals make economic decisions and how psychological factors can influence those decisions and better explain real-world economic behaviours.

PROGRAM OPTIONS AND STRUCTURE

Master of Behavioural Economics

19 Subjects = 18 Core Subjects 60CP Industry Subject 12CP



DR JASON COLLINS Course Director

"Behavioural economics is very much about taking knowledge about how people make decisions, and then how can we help people to make better decisions when they are interacting with society and making economic decisions. Economic decision-making can be quite a broad spectrum, and so throughout the programme, we think about things like financial decision-making, decisions around government policy and legislation and corporate and business decision-making. All the while focusing on how we can help people in those economic contexts make a decision that improves their and society's economic wellbeing."



MILLICENT THAGA Master of Behavioural Economics alumna

"After completing my undergraduate in Econometrics, I felt the urge to dig deeper into understanding more about the people behind the data. Having completed introductory courses in Behavioural Economics and Game Theory during my Bachelor program, this felt like the perfect fit.

Coincidentally, UTS was the only university offering a Master of Behavioural Economics in Australia, and it did not disappoint. With a rigorous curriculum, covering the different applications of Behavioural Economics across various fields such as Corporate Decision-making, Health choices and even Al, we managed to cover a lot in a short time. I am confident I now possess the greater understanding I yearned for and can apply it to an array of professions such as roles in policy making and consumer insights."

Core S	ubjects	Master
23714	Rationality and Incentives (3cp)	•
23715	Game Theory and Strategic Decision Making (3cp)	•
23719	Economics Foundations (6cp)	•
23710	Behavioural Decision Making (3cp)	•
23711	Behavioural Game Theory (3cp)	•
23793	Mechanism Design (3cp)	•
23712	Behavioural Approach to Investment and Insurance Decisions (3cp)	•
23718	Statistical Foundations for Economics and Business (3cp)	•
23794	Choice Architecture (3cp)	•
23716	Principles of Causal Inference (3cp)	•
23717	Trial Design (3cp)	•
23792	Behavioural Economics and Ethics (3cp)	•
23790	Behavioural Health Economics (3cp)	•
23791	Behavioural Economics of Environment (3cp)	•
26811	Data, Algorithms and Meaning (3cp)	•
23713	Behavioural Economics and Corporate Decision Making (3cp)	•
23788	Behavioural Economics Research (6cp)	•
36117	Data Visualisation (3cp)	•
23731	Industry Project 323730 Research Project (12cp)	•

Business Analytics

About

Businesses able to make better decisions using data will be the ones that prosper in global, highly competitive markets awash with information. Professionals who want to succeed in a data-driven world will not only understand the numbers but also be able to communicate insights and prescribe action. These two strands come together in our Master of Business Analytics.

This innovative transdisciplinary program equips students with the essential skills and knowledge to excel in the rapidly growing field of business analytics. Drawing expertise from the UTS Business School, the Faculty of Engineering and Information Technology, and the Transdisciplinary School, it offers a curriculum that caters to students from diverse backgrounds to align with their career aspirations in analytics.

The course combines online and face-to-face learning experiences, leveraging UTS' state-of-the-art facilities to deliver a cutting-edge education. This degree is ideal for students from business, IT, and engineering backgrounds who seek to upskill and acquire the necessary competencies to thrive in a career within the business analytics domain.

The course may be completed in one-and-a-half years of full-time study or three years of part-time study; with classes being offered for the Autumn and Spring Sessions.

What you will learn

Throughout the course, you will gain a deep understanding of the fundamental concepts and techniques employed in business analytics, covering key areas such as data management, data governance, and regulatory compliance. You will acquire advanced skills in data visualization, predictive modelling, and machine learning, learning to leverage analytics to drive customer insights and inform strategic decision-making.

You will also be exposed to emerging technologies and trends in business analytics, as preparation for the evolving landscape of data-driven industries. By the end of the degree, you will have developed the ability to communicate insights effectively to both technical and non-technical stakeholders, bridging the gap between data analysis and business strategy.

Furthermore, a distinguishing feature of the program is the integration of studio subjects, where you will apply your technical skills to business projects. These studio subjects provide a hands-on learning experience, allowing you to tackle complex business problems and develop practical solutions using analytical skills. Our graduates are in high demand across various industries, as organizations increasingly rely on data-driven insights to gain a competitive edge.



DR MATTHEW GROSSE Course Director

"The landscape of business analytics is in a continuous state of evolution. Al and machine learning are rapidly reshaping how we process and interpret data. Working in the analytics space allows me to be operating at the crossroads of technology, data, and strategic decision-making every day.

Business analytics is critical as it transforms raw data into actionable insights, providing the backbone for informed decision-making in today's businesses. This field is instrumental in solving vital problems, from deciphering customer behaviors to enhancing operational efficiency and risk management.

An increasingly important aspect is data privacy and governance. In a world where data breaches are common, how we manage, secure, and ethically use data is becoming a pivotal part of the conversation. This presents a fascinating challenge: balancing the immense potential of data with the critical need to respect privacy and ensure security. Addressing this challenge is an important focus of modern business analytics.

Our program is designed to equip students to navigate this dynamic field, arming them with practical skills that are immediately applicable in the real world. I find immense joy in guiding our students through this ever-evolving landscape."

PROGRAM OPTIONS AND STRUCTURE

First Session (Graduate Certificate - 4 subjects)

Business Analytics Foundations 6CP

+

Database 6CP Studio 1: Foundation 6CP +

Data Governance and Regulation 6CP

More information see: uts.edu.au/course/C11280

Second Session

Python Programming for Data Processing 6CP

+

Studio 2: Specialisation 6CP +

Data Visualisation and Visual Analytics 6CP

+

Customer Analytics 6CP

Third Session (Master Degree - 12 subjects)

Studio 3: Innovation 12CP +

Accounting Analytics 6CP

+

Advanced Data Analytics
Algorithms
6CP

More information see: uts.edu.au/course/C04380

Fourth Session (Extension Master Degree - 16 subjects)

Business Analytics Electives

24CP

More information see: uts.edu.au/course/C04379

Business analytics covers three core tasks that add value for business, government and other organisations.

- Diagnostic analytics reports on what's happened and identifies the causes.
- Predictive analytics uses data to predict what's likely to happen next.
- Prescriptive analytics identifies a course of action.



YUKUN DAI Master of Business Analytics alumnus Support Engineer Hardware and Controls at Amadeus

"My experience at UTS has been transformative. The hands-on learning opportunities provided in the state-of-the-art IT labs equipped with industry-standard equipment have been invaluable. The integrated course structure, combining IT and Business disciplines, has equipped me with a comprehensive skill set.

Participating in projects and research with industry partners has not only enhanced my technical abilities but also provided me with networking opportunities. Leveraging the knowledge gained from my university education, I seamlessly transitioned into a support role at an IT company. Here, I apply data analysis, troubleshooting, and communication skills daily while collaborating with external partners.

The practical experiences and skills acquired during my time at UTS have been instrumental in shaping my career trajectory, propelling me towards success in the dynamic field of Information Technology."

Finance

About

Finance is a fundamental component of the economic system.

The Master of Finance is a well-rounded program that provides a 360-degree understanding of all the major areas of finance. It is a course for students seeking to enhance their professional practice in finance, banking and investment, and for those seeking to move into this field.

The course may be completed in one-and-a-half years of full-time study or three years of part-time study; with classes being offered over two teaching periods each year (Autumn and Spring Sessions).

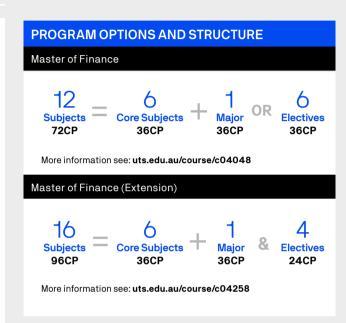
What you will learn

The core subjects build a robust foundation. The wide selection of electives subjects then allows you to choose your own path by specialising in investment management, corporate finance, banking, financial technology, sustainable finance and ESG. All subjects are designed for active learning using case studies, simulations and use of real market data.

Furthermore, UTS is the closest university to the largest financial centre of Australia. This allows us to bring real industry experience into the classroom with guest lectures and real-world cases presented by leading practitioners from Australian banks and financial companies.

Our lecturers bring this world-class research into the classroom to provide students with state-of-the-art financial theory and practice.

Moreover, the course addresses a significant percentage of the Chartered Financial Analyst (CFA) program's Candidate Body of Knowledge, and incorporates the CFA Institute's Code of Conduct and Standards of Professional Conduct. Graduates will acquire the necessary knowledge to meet the Affiliate membership with the Financial Services Institute of Australasia (FINSIA).





University Affiliation Program CFA Institute®



CAMERON PASCOE Principal Promontory Financial Group, an IBM Company

"One of the major advantages for me was the proximity of the campus to the city. Since I was working full-time, it was great being able to get to uni in just 15 minutes. The university is also well equipped with modern facilities and engaging teaching staff.

One of the best parts of the degree was learning a concept one day, and applying it at work soon after. I clearly remember covering risk measures and risk-return relationships in class and applying those concepts at work only a few months later. I even consulted my notes!"

Core Subjects Master Extension					
25742 Financial Management	•	•			
25741 Capital Markets	•	•			
25705 Financial Modelling and Analysis	•	•			
25721 Investment Management	•	•			
25858 Ethics and Governance in Finance	•	•			
25848 Applied Cases in Finance (Capstone)	•	•			
Majors (36 credit points)					
Investment Management					
Corporate Finance					
Banking					
Sustainable Finance and ESG					
Financial Advice					
Financial Technology					
Electives					

For complete list of electives available in this program see uts.edu.au/study/find-a-course/master-finance

Financial Analysis

About

Financial Analysts play a key role in the functioning of every major economy. They produce the information financial companies need to make the most relevant investment decisions. This, in turn, allows entrepreneurs with innovative ideas to raise money. Within banks, Financial Analysts help clients to choose investment opportunities. Inside companies, they help assess the merit of different investment projects. In all these roles they help to connect good ideas with capital.

The course is designed to enhance the graduate's professional practice in finance, banking and investment. Guest lectures delivered by leading practitioners from Australian banks and financial companies allow industry experience to be brought into the classroom. The use of real market data, simulations, and active learning based on cases provides graduates with practical workplace skills.

The course may be completed in one-and-a-half years of full-time study or three years of part-time study; with classes being offered over three teaching periods each year (Autumn, Spring and Summer Sessions).

What you will learn

The Master of Financial Analysis is a well-designed program tailored to the needs of students who want to excel in the profession of financial analyst and management level positions within the sectors of financial services, industry and government.

It covers all areas required to develop the necessary skills to evaluate complex financial projects and investment opportunities, including corporate finance and valuation, accounting and business law.

Our lecturers bring this world-class research into the classroom to provide students with state-of-the-art financial theory and practice. Furthermore, UTS is the closest university to the largest financial centre of Australia.

Lastly, graduates will acquire the necessary knowledge to meet the Affiliate membership with the Financial Services Institute of Australasia (FINSIA).

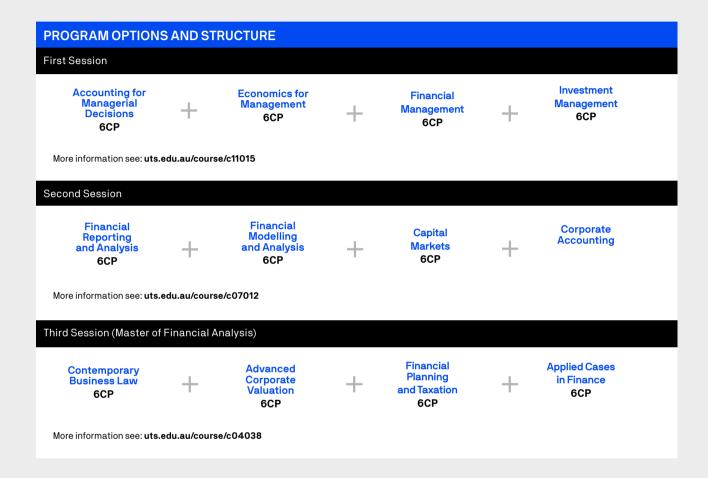


WILLIBETH LINSAO
Stress Testing Manager
Business Analysis and Insights – Westpac

"The Master of Financial Analysis provides exactly what I wanted in a course; a dual understanding of both finance and accounting.

My background was in accounting so the course has really enhanced my technical knowledge, in particular within the finance area which has definitely boosted my confidence at work."





Marketing

Why?

Technology has changed the marketing landscape beyond recognition, providing new opportunities to better understand, communicate with and meet the needs of increasingly global markets.

Our innovative Master of Marketing embraces the dynamic marketing landscape shaped by creativity, technology, and sustainable marketing practices for social good. Leveraging the research expertise of our Marketing faculty, the program provides students with contemporary knowledge to analyse markets, formulate strategies that connect with industry and best practice, and perhaps even play a role in changing the marketing landscape yourself.

The course will prepare you for success in competitive environments by helping you develop the practical and strategic capabilities required to deliver effective marketing strategies in a range of professional contexts. Any existing or aspiring marketing decision makers, such as marketing managers, business unit managers, general managers or chief executives would benefit from this degree.

The course is one-and-a-half years of full-time study or three years of part-time study, with intakes occurring in Autumn and Spring Sessions.

What you will learn

The flexible course allows students to complement their existing skill set and support career aspirations.

Introductory subject areas set out the background knowledge of marketing ideas, foster the development of new capabilities and support your career aspirations. From this base, you can construct the program that best fits your needs.

The elective choices span every key marketing field to help facilitate entering or progressing a marketing career across a broad range of industries in Australia and internationally.

With our deep connections to industry, UTS understands the changing marketing landscape. Our Master of Marketing develops capable and confident marketing professionals armed with the knowledge and skills needed today, and as the industry continues to evolve.





LISA WHITE Head of Marketing Chargrill Charlies (Craveable Brands)

"UTS has a great reputation among industry. I asked around within my field and the general consensus was that 'you can't get better than UTS'.

There are many times at work when I find myself drawing on discussions and theories I've learnt in class. Being able to continually apply what I've learnt to my work has enriched my understanding of why we do the things we do as marketers. Managing work, study and family can be a tricky juggling act, so it's a real personal achievement to be able to achieve success in my degree one subject at a time."

Core Subjects		Extension
24710 Buyer Behaviour	•	•
24761 Data-Driven Insights	•	•
24734 Marketing Management	•	•
24736 Marketing Communications	•	•
24762 Marketing for Social Good	•	•
24752 Brand Management	•	•
24730 Marketing Strategy and Leadership	•	•
24790 Business Project: Marketing (Capstone)	•	•

See uts.edu.au/study/find-a-course/master-marketing for a complete list of electives available in this program.

Management

About

The Master of Management is a distinctive degree in general management that exposes you to a diverse set of skills but also the concept of "stewardship." You will emerge as a professional Manager able to make, defend and be morally accountable for decisions affecting not only profit, but also people and planet.

This refreshed program builds an enterprise-wide view of the organisation and an appreciation of the work of all those who contribute to success in today's highly competitive and sometimes volatile business environment.

It prepares you for more senior roles in general management in private, public, not-for-profit and international organisations, at a time when the public and forward-thinking organisations are looking for a new kind of Manager.

It is a degree for those seeking to develop judgement, not just knowledge, and who see their enterprises as part of a global community.

The course is one-and-a-half years of full-time study or three years of part-time study, with classes being offered over two teaching periods each year (Autumn and Spring Sessions).

What you will learn

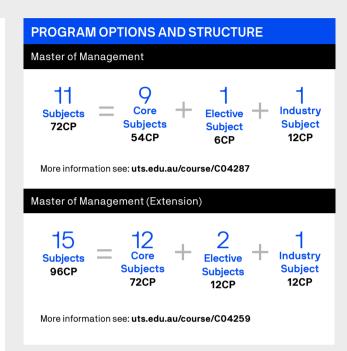
This course provides students with knowledge and experiences to enhance their professional and public responsibilities in leading and managing, and the stewardship of resources and enterprises. An innovative, flexible structure provides you with maximum choice in selecting subjects and programs of study tailored to meet your personal and professional needs.

The additional elective subject choices provide an opportunity to specialise more deeply in the management discipline and to further enhance students' skills, professional practice, specialist knowledge and capabilities.

You will gain deep and heavily experiential exposure to a diverse set of general management areas, concluding with an Internship or Industry Research Project.

In the flagship subject Managing, Leading and Stewardship, you will consider the role of Managers as stewards of public trust in business during uncertain times.

Over the course of the program, you will develop your own philosophy of management, based on a set of global business principles that includes fairness, transparency, dignity and citizenship.





CHRISTINE YATES Non-Executive Director FINSIA (Financial Services Institute of Australasia)

"The Managing, Leading and Stewardship subject challenged me to my very core and brought humanity, wisdom and business together in a way that I could never have anticipated.

I learned to listen to my own reductionist language that, unbeknownst to me, was turning humans into cells on a spreadsheet. This realisation is confronting and powerful because you understand that bringing humanity back into business is something we can all do. It's what society is looking for.

Managing resources and leading people are critical skills in business but stewardship is integrative, and this is what makes business exciting and purposeful. By integrating stewardship into our business practices we bring out and protect human dignity. That's impactful and that's our opportunity."

Core S	ubjects	Master	Extension
21896	Diversity and Inclusion	•	•
21854	Creative Problem Solving	•	•
21895	Business and Social Impact	•	•
21928	Managing Staff and Volunteers	•	•
21937	Managing, Leading and Stewardship	•	•
21926	Managing Change	•	•
21717	Managing in a Multicultural World	•	•
21832	Organisational Sustainability: Analysis and Practice	•	•
21811	Global Strategic Management	•	•
21720	Human Resource Management		•
21964	Data and Managerial Decision Making		•
21856	Career and Portfolio Planning		•
21890	Industry Research Project o 26799 Internship Experience	•	•
21856	Career and Portfolio Planning Industry Research Project	•	•

Elective

 $For complete \ list of electives available \ in this program see \ \textbf{uts.edu.au/study/find-a-course/master-management}$

Human Resource Management

About

The Master of Human Resource Management aspires to be the most up to date HR-related course in Australia.

The program has been redeveloped in close consultation with an industry panel of practitioners, and it draws on the latest research by UTS academics working in this field – who will be your teachers.

It provides leading-edge conceptual and practical understandings of human resource management in complex and unfamiliar workplace situations in order to facilitate management decision-making.

The delivery of the course is a blend of face-to-face classes from UTS's leading HRM academics with well-developed online materials.

It is sufficiently flexible to suit students working in HR already and those seeking to make a career change. The foundational subjects mean those joining the industry will be equipped with the base knowledge they need, while the accuracy of the new subjects means existing HR practitioners will emerge with updated skills and knowledge.

The course may be completed in one-and-a-half years of full-time study or three years of part-time study; with classes being offered over three teaching periods each year (Autumn, Spring and Summer Sessions).

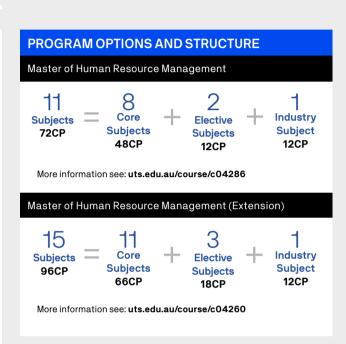
What you will learn

The degree focuses on developing a greater understanding of human resource management, employment relations, organisational behaviour and the future of work. It provides you with a thorough understanding of the business issues and HRM challenges and equips participants with the skills necessary to add value to an organisation.

The revised program includes people analytics, the impact of developments such as artificial intelligence and the gig economy on the future of work, the importance of diversity and inclusion, and a dedicated subject on change management – identified by industry as being of particular importance in the fast-changing workplace.

You will work through a combination of a foundational subject, a theme like people analytics, then a project that applies that knowledge.

Furthermore, students completing this degree are eligible to apply to the Australian Human Resources Institute (AHRI) for the Professional Member (MAHRI) status and/or advancement to a higher level of membership for those who have appropriate work experience.







DR ANDREW HEYS Course Director

Andrew teaches extensively into UTS Business School Masters Programs across courses and topics that include: Future of Work, Business Ethics, International Business and Organizational Behaviour. He also consults selectively to industry in the fields of negotiation, leadership and corporate communication. His PhD examined management in Australian law firms."

Core S	ubjects	Master	Extension
21854	Creative Problem Solving	•	•
21895	Business and Social Impact	•	•
21928	Managing Staff and Volunteers	•	•
21896	Diversity and Inclusion	•	•
21720	Human Resource Management	•	•
21889	Future of Work	•	•
21702	Industrial Relations	•	•
21926	Managing Change	•	•
21937	Managing, Leading and Stewardship		•
21964	Data and Managerial Decision Making		•
21856	Career and Portfolio Planning		•
21890	Industry Research Project or 26799 Internship Experience	•	•
Electiv	es		

 $For complete \ list of \ electives \ available \ in \ this \ program \ see \ \textbf{uts.edu.au/study/find-a-course/master-human-resource-management}$

Strategic Supply Chain Management

About

Strategic supply chain management is the backbone of any contemporary organisation and a key to unlocking business innovation and competitiveness.

Nowadays, it is the quality of supply chain management – adding value at every touch point, by reducing variability and uncertainty – that can set a business apart from its competitors.

With new technologies, information systems and management approaches disrupting traditional supply chain processes, highly qualified supply chain professionals are more in demand than ever.

The Master of Strategic Supply Chain Management is designed for people from private, public and not-for-profit sectors who want to make an important contribution to the performance of their organisations in a rapidly changing world. Students are equipped to solve contemporary supply chain issues by applying latest tools, techniques and management approaches.

The course may be completed in one-and-a-half years of full-time study or three years of part-time study; with classes being offered over two teaching periods each year (Autumn, Spring Sessions).

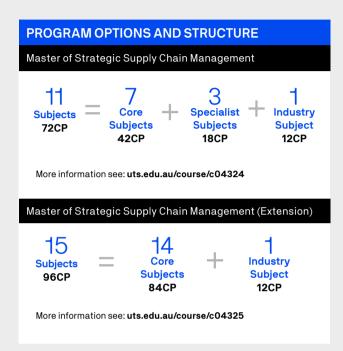
What you will learn

All subjects have research-focused content, industry-based assessment tasks, simulation techniques and engagement with partners for real industry experience.

You will be equipped with a comprehensive and holistic set of skills in the strategic and tactical aspects of operations, logistics, procurement and supply chain management. You will emerge from the course with contemporary and relevant knowledge that will allow you to manage complex business operations that may extend globally.

As well as addressing topics such as strategic procurement, risk management in complex global supply chains and data analytics, the program includes a new Supply Chain Technology subject that looks at the impact, now and in the future, of technology such as blockchain and artificial intelligence.

Furthermore, the course is well-recognised and ranked #1 in Australia for Supply Chain Management according the 2024 QS Business Master's Rankings. It is also accredited by the Chartered Institute of Purchasing and Supply (CIPS), meaning that the degree stays in touch with contemporary supply chain management practice. In addition, you will receive complimentary CIPS student membership which give you access to their latest initiatives. UTS joins some of the most prestigious universities in the world in the CIPS Academic Partnership Program.









SEBASTIAN ARNOLD Operational Excellence Manager Takeda

"I chose to study the Master of Supply Chain Management at UTS because I wanted a course that linked theory with industry practice. The course provided interrelated subjects across multiple business functions that extended my knowledge and understanding of the tasks and challenges associated with managing today's global supply chains.

Studying the course helped me to improve my language, professional report writing, public speaking and presentation skills. The opportunity to work on group assignments and industry case studies with teams from different academic and professional backgrounds was a real highlight."

Core S	ubjects	Master	Extension
21895	Business and Social Impact	•	•
21854	Creative Problem Solving		•
21741	Operations and Quality Management	•	•
21877	Strategic and Sustainable Procurement Management	•	•
21797	Strategic Supply Chain Management	•	•
21745	Services and Network Productivity with Data Analytics	•	•
21947	Supply Chain Risk Management	•	•
21963	Supply Chain Technology Management	•	•
22787	Business Project Management		•
77942	Legal Aspects of Contracts Administration		•
37345	Quantitative Management Practice		•
21948	Advanced Quality Management		•
21946	Supply Chain Management Analytics		•
49001	Judgment and Decision Making		•
21890	Industry Research Project 08 26799 Internship Experience	•	•

Social Impact and Not-for-Profit Management

About

The Master of Social Impact and Not-for-Profit Management is the longest-running program of its kind in Australia, while also remaining at the cutting edge with its constant evolvement.

It reflects best practice, current issues, and emerging trends in NFP and social enterprise. It has been designed for individuals who are passionate about social justice, enabling them to grow innovative solutions that have a positive social impact and purpose at their heart.

Our diverse cohort is composed of students from NFP, social enterprises and government, and those seeking to make the switch to the NFP sector, as well as business people with a focus on corporate social responsibility.

Our graduates specialize in not-for-profit and social enterprise management areas, and have developed required competencies to develop or manage complex organisations involved in the production of social good.

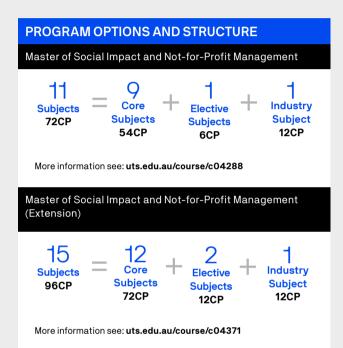
The course is one-and-a-half years of full-time study or three years of part-time study, with classes being offered over two teaching periods each year (Autumn and Spring Sessions).

What you will learn

All your practice-based assessments are structured around 'real work'. For example, you will create volunteer management and fundraising plans. In the Advocacy and Social Change subject, you will develop an advocacy plan. The Measuring Social Impact subject looks at the why and how of collecting data to demonstrate value and to support funding requests.

A range of guest speakers from both the NFP and commercial sectors share their experience in areas, such as 'pitching' for funds.

Moreover, the program is closely connected to an alumni community which includes experts like social entrepreneur Violet Roumeliotis, Chief Executive of Settlement Services International and 2017 Telstra Business Woman of the Year, among many other leaders in the field.





LINDA CASTELLAZZI Impact Entrepreneurship Manager Fsade

"Ruff Sleepers is a not-for-profit that provides free pet care for the 'best friends' of people who are homeless or without the means to access animal services. It's an adventure that started at UTS Business School almost three years ago over a coffee with [Course Director] Bronwen Dalton and fellow Master's student Tully Rosen. It's provided us with real-world experience in fundraising, legal issues, volunteer management and social program delivery.

We offer free grooming, pet food and accessories, flea and worm treatment, referral to free vets and access to dog trainers. Just as importantly, our volunteers make real connections with people who are generally socially isolated."



VIOLET ROUMELIOTIS Chief Executive Settlement Services International

"You can succeed without comprising your values ... whether you're at the beginning of your career, or starting a new phase in it, this is a time to consider what you believe in – to think about what you stand for, what your principles are, and the values that will serve you in the years to come ... It is in fact imperative for leaders to maintain strong values and keep them at the heart of their decision making."

Core S	ubjects	Master	Extension
21896	Diversity and Inclusion	•	•
21854	Creative Problem Solving	•	•
21895	Business and Social Impact	•	•
21928	Managing Staff and Volunteers	•	•
21881	Advocacy and Social Change	•	•
21939	Event Creation Workshop	•	•
21778	Fundraising and Revenue Streams	•	•
21879	Measuring Social Impact	•	•
21882	Legal Issues for Sports, Events and Not-for-Profits	•	•
21952	Sport for Social Impact		•
21964	Data and Managerial Decision Making		•
21856	Career and Portfolio Planning		•
21890	Industry Research Project © 26799 Internship Experience	•	•

Electives

 $For complete list of electives available in this program see \ \textbf{uts.edu.au/study/find-a-course/master-not-profit-and-social-enterprise-management}$

Event Management

About

Event management is a prosperous and growing industry in Australia. Events are increasingly recognised as a powerful marketing tool for businesses and a way for government and community organisations to engage with stakeholders.

The Master of Event Management is designed to develop advanced professional skills and knowledge that will equip you for management positions in the broad and multifaceted event industry.

After graduation, you will emerge with the ability to think strategically, not just tactically, in planning and organizing unforgettable events. You will be ready to deliver events of all shapes and sizes, from small community festivals to large-scale public and sporting events.

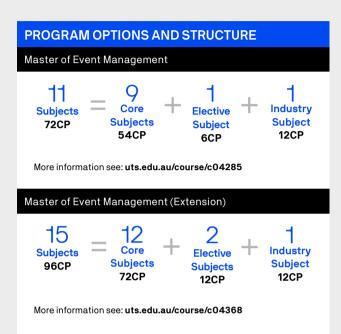
The course is one-and-a-half years of full-time study or three years of part-time study, with classes being offered over two teaching periods each year (Autumn and Spring Sessions).

What you will learn

The program includes subjects that seek to develop an understanding of event creation, planning, delivery, marketing, evaluation processes and practices for various forms of events in both the Australian and international contexts.

You will also consider the legal, ethical, environmental and social responsibilities involved when running an event.

Furthermore, there is a strong focus on professional practice, including a choice of two innovative capstone subjects. In the Industry Research Project, you will dig deeper into contemporary industry issues. Alternatively, you can engage in learning in professional settings through the Internship Experience.





AMY SALEH Operations Director Hannover Fairs Australia

"When looking into my postgraduate options, it became evident that UTS was the front runner when it came to event management studies. The course itself covered such a broad range of content relating to both management practices in general and the events industry specifically, and each unit was addressed in a way that allowed for the smooth application of teachings to real-world scenarios. I truly believe that academic theory enhances practical experience in any case, and this course provided a really solid foundation for my current role which I am continuously drawing on and referring back to.

Event management is a challenging career that requires a great deal of hard work and commitment among many other qualities. One of the best things about the Master of Event Management at UTS is that it prepares you well for a career in this field, and you are able to enter the industry feeling readily equipped.

If you have a passion for events, are diligent and driven, and are considering completing this course, my advice would be to take the leap – I'm continuously grateful that I did."

Core Subjects Master				
21854	Creative Problem Solving	•	•	
21895	Business and Social Impact	•	•	
21928	Managing Staff and Volunteers	•	•	
21930	Principles of Event Marketing	•	•	
21939	Event Creation Workshop	•	•	
21959	Events for Impact and Legacy	•	•	
21936	Event Management	•	•	
21856	Career and Portfolio Planning		•	
21882	Legal Issues for Sports, Events and Not-for-Profits	•	•	
21778	Fundraising and Revenue Streams	•	•	
21935	Sport, Events and Globalisation		•	
21890	Industry Research Project 08 26799 Internship Experience	•	•	
21964	Data and Managerial Decision Making			

Elective

 $For complete list of electives available in this program see \ \textbf{uts.edu.au/study/find-a-course/master-event-management}$

Sport Management

About

Sport business managers strategise about market share in dynamic and highly competitive national and global markets. They seek to attract and retain talented and creative employees. They oversee commercial partnerships, marketing and media programs, as well as community relationships. Sport managers may act as player agents or union representatives or, within a club, be responsible for the wellbeing of athletes and their transition after sport. Thus, their roles may be both corporate in nature and focused on community and wellbeing.

More than ever, the global sport marketplace needs professionals with managerial and commercial nous but also sport-specific knowledge. UTS is the leading provider of sport management education in Sydney, with its Master of Sport Management attracting people from within the sport industry undergoing professional development, as well as those with commercial and managerial acumen looking to enter that dynamic environment.

The course is one-and-a-half years of full-time study or three years of part-time study, with classes being offered over two teaching periods each year (Autumn and Spring Sessions).

What you will learn

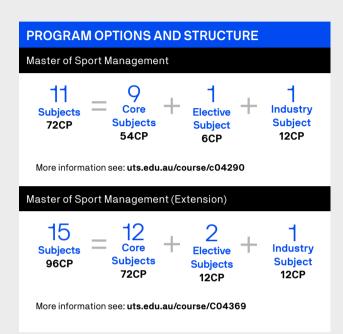
The degree combines business literacy with sport-specific management learning. You will tackle topics such as sponsorship and endorsements, sport law, competition integrity, event, venue management, and sport for development and peace.

You will develop a critical understanding of sport management across the areas of business, globalisation, governance, marketing, media, development, technology, innovation and social impact.

This revised program also includes an introduction to digital and broadcast media and sports journalism. Moreover, the Governance and Integrity subject addresses some of the most important issues facing the industry.

The Master of Sport Management rounds off with the choice of an industry internship, where you will gain sport-specific, real-world experience and networking opportunities.

Alternatively, you may opt for a research project based on an area of interest in the business of sport.





MARGOT HARLEY Head of Competition Development and Strategy Cricket Australia

"The Master of Sport Management degree at UTS allowed me to expand my knowledge of the sports industry in ways I hadn't anticipated. The blend of business and sport-specific subjects prepared me for the role I currently hold, giving me the business experience I needed to run an organisation. During my degree I undertook a Master's research project aimed at identifying the challenges experienced by women working in professional roles in the National Rugby League. This research not only helped inform female engagement strategies for the sport but gave me a platform to engage in further research work once I finished at UTS,

The world of sport is ever changing and the Master of Sport Management well equips students to move with the times while understanding the foundations of sport, how it operates and how to manage it. I wouldn't be where I am today without this degree."

Core S	ubjects	Master	Extension
21854	Creative Problem Solving	•	•
21895	Business and Social Impact	•	•
21928	Managing Staff and Volunteers	•	•
21918	Sport Business	•	•
21952	Sport for Social Impact	•	•
21935	Sport, Events and Globalisation	•	•
21920	Sport Governance and Integrity	•	•
21882	Legal Issues for Sports, Events and Not-for-Profits	•	•
21936	Event Management		•
21778	Fundraising and Revenue Streams	•	•
21856	Career and Portfolio Planning		•
21890	Industry Research Project	•	•
21964	Data and Managerial Decision Making		

Electives

For complete list of electives available in this program see uts.edu.au/study/business/postgraduate-business-programs.

How to apply & fees

THE ACADEMIC YEAR

There are three teaching sessions at UTS:

- Autumn Session: February to June
- Spring Session: August to November
- Summer Session: December to February (optional session)

While not all subjects offered by UTS are currently run during summer session, make sure you check out which ones are – it's a great way to get ahead or to reduce your study load during Autumn and Spring Sessions.

EVENTS

Find out everything you need to know about upcoming information sessions at uts.edu.au/about/uts-business-school/events

INTERNATIONAL APPLICANTS

If you're an international student, head to **uts.edu.au/international** to find the course information, fees and application details relevant to you.

NON-AWARD STUDY

Do you want to study a single subject without committing to a full degree? You can! It's called non-award study and it's a great way to upgrade your skills or just learn more about something you enjoy. What's even more exciting is that any subjects you complete may be recognised in future study. To apply, visit uts.edu.au/non-award-study

ENGLISH LANGUAGE PROFICIENCY

If you've studied overseas you may need to demonstrate your English proficiency by completing an English language test or program recognised by UTS. The English language results needed to meet UTS English language requirements for entry are listed below.

- IELTS (Academic): 6.5 overall, writing 6.0
- TOEFL (Internet-based): 79-93 overall, writing 21
- PTE (Academic): 58-64
- CAE: 176-184
- AE5/AE6 (PASS): AE5

The TOEFL Paper Based Test is currently being phased out by TOEFL. UTS will continue to accept TOEFL PBT scores, provided the test was taken within the two years prior to application at UTS.

These requirements may apply to you, even if you are not an international student. Visit uts.edu.au/english-languagerequirements to find out more.

RECOGNITION OF PRIOR LEARNING

Credit recognition may be granted on the basis of the recent successful completion of equivalent business subjects from another recognised university. Conditions apply. Students should refer to the credit recognition rules via handbook.uts.edu.au

FEES

If you're studying a postgraduate by coursework degree, you'll need to pay tuition fees. You can find out more about what your degree will cost at uts.edu.au/tuition-fee-calculator

SCHOLARSHIPS AND GRANTS

We offer a range of scholarships for high achieving students, visit our website for the latest information.

int-scholarships.uts.edu.au

ALUMNI ADVANTAGE

If you've already completed a degree at UTS then you're eligible for the Alumni Advantage program, which offers a 10% savings on full fee paying degree programs. Find out if you're eligible for Alumni Advantage at alumni.uts.edu.au/advantage

TIMETABLE INFORMATION

Do you like to plan ahead? Then check out the UTS Timetable Planner. The online tool lets you see the timetable for the current session, so you can get an idea about when the subjects for your degree may be scheduled and offered. Visit timetable.uts.edu.au

SHORT FORMS OF LEARNING

Searching for a taste of postgraduate study or ongoing professional skills development? UTS Open courses are designed to develop your knowledge, skills and expertise with university-level study in shorter formats. Our microcredentials, short courses and tasters are on trend, developed with industry, and supportive of your career progression.

CONTACT UTS

UTS Student Centre

Let's talk! Make an enquiry with our friendly team.

Phone: 1300 ASK UTS (1300 275 887) Online enquiry: ask.uts.edu.au Web: uts.edu.au/study/business Email: business.int@uts.edu.au

Disclaimer: Information is correct at time of publishing (September 2024) and is subject to change without notice. Changes in circumstances after this date may alter the accuracy or currency of the information. UTS reserves the right to alter any matter described in this brochure without notice. Readers are responsible for verifying information that pertains to them by contacting the university.

Images: Toby Burrows, Andy Roberts, Andrew Worssam, Jesse Taylor.

Information table

Course	CRICOS Code	Course Name	Course Duration (Session)	Course Fee (A\$/Session)	CourseIntake	Minimum Requirements
MASTER'S D	EGREES BY CO	DURSEWORK				
C04440	106031A	Behavioural Economics	3	\$24,145	Feb	A UTS recognised bachelor's degree, or
C04285	084673G	Event Management	3	\$20,100	Feb/Jul	an equivalent or higher qualification.
C04368	096871C	Event Management (Extension)	4	\$20,100	Feb/Jul	
C04048	036581K	Finance	3	\$25,480	Feb/Jul	
C04258	077375K	Finance (Extension)	4	\$25,480	Feb/Jul	
C04038	036577F	Financial Analysis	3	\$24,995	Feb/Jul	
C04286	084674G	Human Resource Management	3	\$24,995	Feb/Jul	
C04260	077380B	Human Resource Management (Extension)	4	\$24,995	Feb/Jul	
C04287	084675F	Management	3	\$24,995	Feb/Jul	
C04259	077377G	Management (Extension)	4	\$24,995	Feb/Jul	
C04382	098047G	Marketing	3	\$24,995	Feb/Jul	
C04383	098042B	Marketing (Extension)	4	\$24,995	Feb/Jul	
C04288	084676E	Not-for-Profit and Social Enterprise Management	3	\$20,100	Feb/Jul	
C04371	096873A	Not-for-Profit and Social Enterprise Management (Extension)	4	\$20,100	Feb/Jul	
C04290	084677D	Sport Management	3	\$20,100	Feb/Jul	
C04369	096872B	Sport Management (Extension)	4	\$20,100	Feb/Jul	
C04324	084678C	Strategic Supply Chain Management	3	\$24,995	Feb/Jul	
C04325	082831D	Strategic Supply Chain Management (Extension)	4	\$24,995	Feb/Jul	

Information table

Course	CRICOS Code	Course Name	Course Duration (Session)	Course Fee (A\$/Session)	Course Intake	Minimum Requirements	
MASTER'S D	EGREES BY CO	DURSEWORK					
C04018	025004A	Business Administration (MBA)	4	\$24,995	Feb/Jul	A UTS recognised bachelor's degree, or an equivalent or higher qualification; applicants with a bachelor degree also require either: - a minimum Grade Point Average (GPA) of 5.25 out of 7 with fewer than 10 per cent fail grades, OR - a Graduate Management Admission Test (GMAT) overall minimum score of 550 with verbal 25, quantitative 35 and AWA 4.0, OR - four years equivalent full-time relevant work experience.	
C04380	0100398	Business Analytics	3	\$24,995	Feb/Jul	A UTS recognised bachelor's degree, or an equivalent or higher qualification in a related field within the business or information technology disciplines.	
C04379	0100411	Business Analytics Extension	4	\$24,995	Feb/Jul		
C04238	061285K	Professional Accounting	3	\$24,995	Feb/Jul	A UTS recognised qualification equivalent to an Australian bachelor's degree in a discipline other than Accounting or an equivalent or higher qualification.	
C04237	061286J	Professional Accounting Extension	4	\$24,995	Feb/Jul		



Innovative, practice-based education and high impact research.

Connect with us



UTS_Business

O UTS_Business

in UTS Business School

business.int@uts.edu.au

For advice or information go to business.uts.edu.au

